

A lower middle-market private equity firm that partners with and invests in management teams and their companies to drive sustainable long-term growth

# Founded in 2018 by professionals with over twenty years experience investing together

## **Industries Targeted**

- Commercial Services
- Healthcare Services
- Private Label & Niche Manufacturing

## **Company Size**

- Revenue over \$10 million
- EBITDA over \$2 million
- No minimum size for add-ons

#### **Investment Parameters**

- \$10 to \$30 million of equity
- Control Acquisitions
- Based in the U.S. or Canada

## **Transaction Types**

- Leveraged Buy-outs
- Majority Recapitalizations
- Industry Roll-ups

# **Core Values & Operating Framework**

- Success demands operating with the highest level of integrity
- Open communications and shared understanding are critical to effective partnership
- The ability to "get things done" is a required core competency

## **Investment Professionals**

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# Representative Portfolio Companies

### **Healthcare Services**



OEM-agnostic provider of outsourced medical equipment maintenance, management and service solutions across multiple healthcare modalities



Provider of dental practice management services to affiliated clinical facilities primarily located in the Pacific Northwest that offer a full breadth of general dentistry and specialty services



Provider of a diversified suite of patient engagement and education content and solutions to healthcare providers seeking to reduce healthcare costs and improve outcomes

#### **Commercial Services**



Hyper-local marketing services company providing targeted, measurable, and cost-effective advertising-based print and digital products and services to small and medium-sized clients



Provider of performance testing, certification services and related professional services to the building products industry



Provider of fire & life safety systems and services including: fire sprinkler, fire suppression, fire alarm, specialty hazard & kitchen hood systems

#### **Private Label & Niche Manufacturing**



Manufacturer of wire harnesses, cable assemblies and electromechanical assemblies offering turn-key manufacturing services through its U.S. and Mexican facilities to domestic and international customers



Manufacturer and marketer of innovative, high quality dog treats, cat treats and chews for owned brands, national pet brands and retailers competing in the pet market in all trade channels in both the domestic and international markets



Distributor, manufacturer and category manager for major houseware, hardware and kitchenware brands to the Canadian retail marketplace



Provider of private label emergency and exit lighting products to the commercial, industrial and institutional lighting industries

\*Realized investments may include investments prior to Granite Bridge Partners by its founding partners